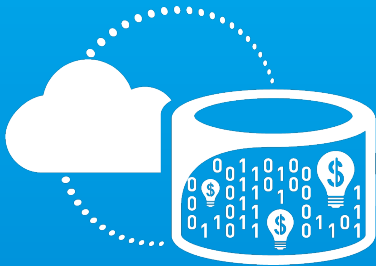


WIDE AREA STORAGE FROM QUANTUM

PRESENTED BY:
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Quantum Solutions

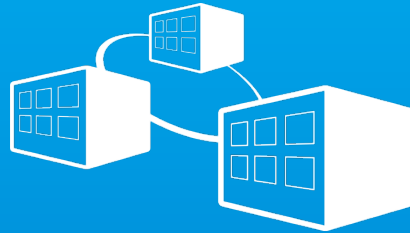
BIG DATA “Big File”



Tiered Solutions and Wide Area Storage

Solutions that help you maximize revenue and results by extracting full value from your data

DATA PROTECTION



Deduplication Systems and Tape Libraries

Systems that optimize backup and recovery, simplify management, and lower cost



Virtual Server Backup and Disaster Recovery

All-in-one solutions that protect virtual environments while minimizing impact to servers and storage

CLOUD



Cloud Software and Services

Technology that enables cloud backup and disaster recovery for physical & virtual servers

Central Management, Professional Services, & Global Support

Challenges of Big Data

More data generated and available to extract value over time means more data to store and manage indefinitely

- **VALUE** of Big Data
 - Power to analyze.
 - Option to monetize or repurpose
- **VOLUME** of Big Data
 - ‘Free’ data collection
 - Increasing data granularity
 - Content being stored forever
- **MASSIVE** Data Repositories
 - Expensive to build, manage long-term
 - Siloed, offline and unretrievable



Need a new model that is scalable, affordable—even when online—and manageable and durable for decades to come

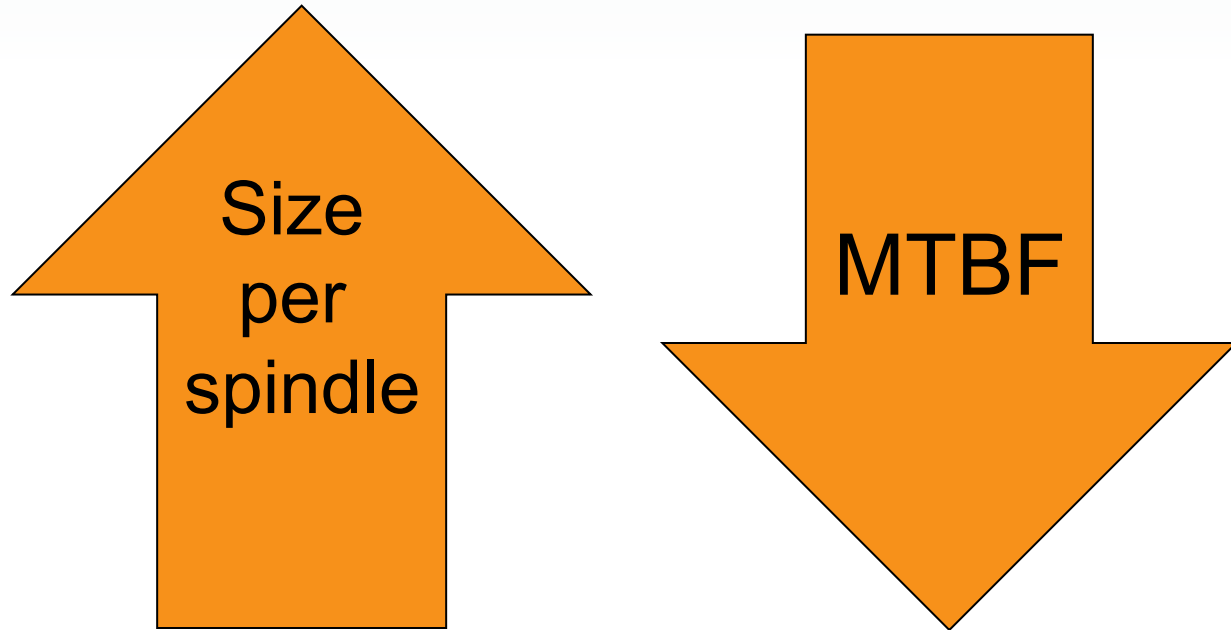
Existing Disk Architectures Inefficient at Scale

A new technology is required for large-scale disk archives

- **SCALE to PETABYTES** and beyond
 - Single-site and/or multi-geo
- **PROTECT AGAINST DATA LOSS AFFORDABLY**
 - High-density disks are vulnerable to bit errors
 - Hardware RAID inefficient on TB+ drives
 - Storing multiple full copies of data \$\$\$\$
- **REDUCE OPERATION COSTS**
 - Administrative/operational costs going up
 - Need for self-managing, self-healing
 - Need to reduce power and cooling
- **DURABLE FOR YEARS**



MTBF



- SATA disk: look at errors/disk capacity
 - 2 TB disk → 16% chance of hard error
 - 4 TB disk → 32% chance of hard error
 - **~2015, disks expected to be 8 – 16 TB → 100% chance of error during whole disk read**

Source: Steve Hetzler, IBM FAST'11

What is Wide Area Storage?

A new disk archive with advanced architectures & algorithms

- **Next Generation Object Storage**

- Flat namespace scales indefinitely
- Both HTTP REST + file system access

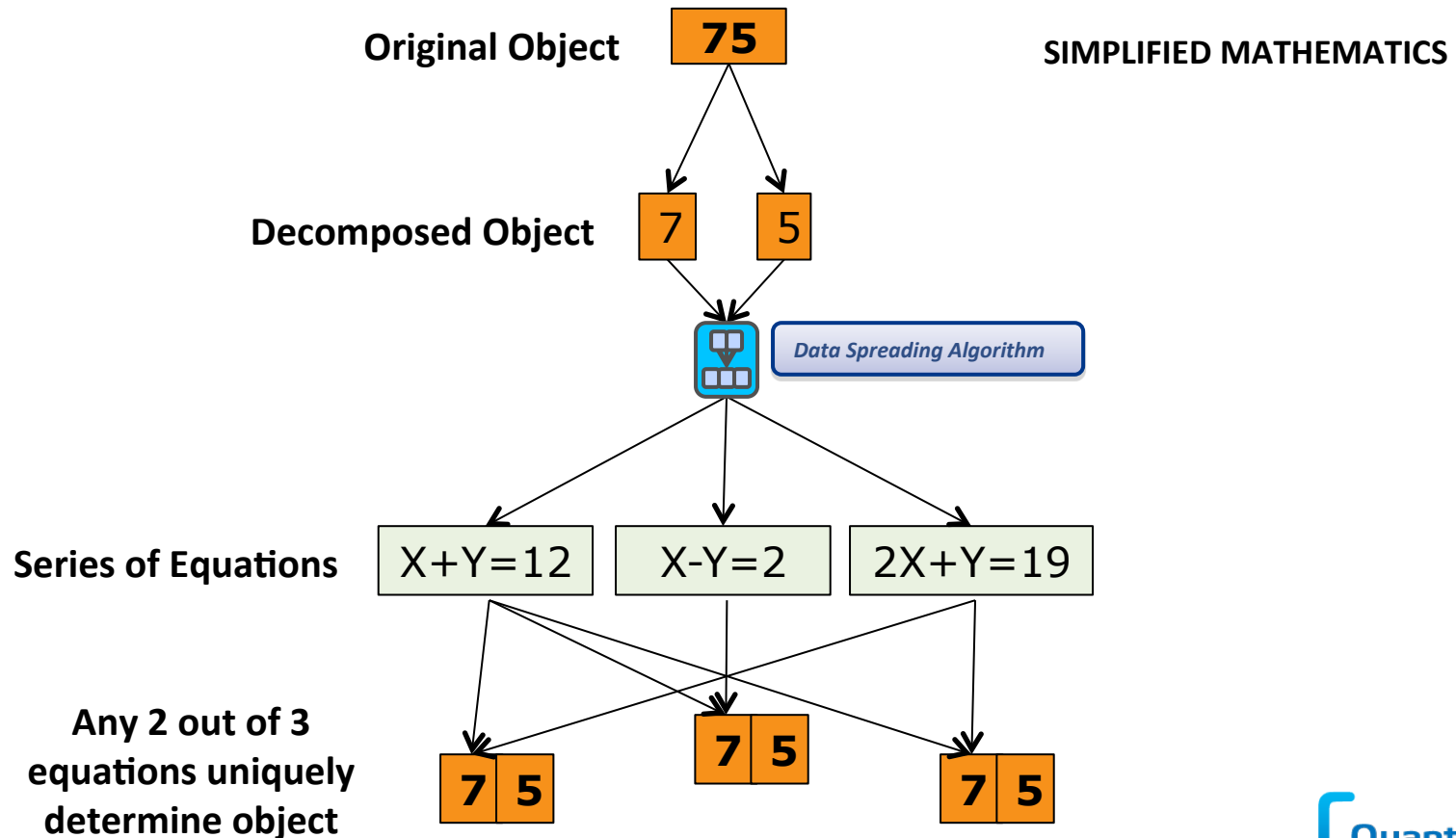
- **Fountain Coding Algorithm**

- A type of Forward Error Correction (FEC)
- Mature technology used in communications (e.g. space missions, cell phones)
- Designed with failure in mind – assumes components WILL fail
- Multiple copies of encoded data distributed across object storage nodes



How it Works: Data Spreading Algorithm

- Algorithm encodes data in encoded chunks (equations)
- Distributes equations across disks, storage nodes, racks, data centers
- Original data can always be uniquely derived from subset of equations



How it Works: Durability Policies

Durability policies are configurable to give facilities choice

- Durability Policy Example: 20/4
 - 20/4 means: files are spread across 20 drives/nodes/racks
 - Data protected even with as many as 4 failures
- 20/4 policy delivers
 - Five drive failures must occur before any probability of data loss
 - Bit error corruption probability reduced to 0%
- Example durability policies

20/4

20/10

18/6

16/4

20/11

18/7



Wide Area Storage: The Forever Disk Archive

Scales indefinitely



Scales from 500 TB to 100s of PBs via global object namespace

High speed file access (GB/sec)

Data easily spread across multiple geographically dispersed sites

Lower operating & capital costs



Off-the-shelf drives for lower initial cost, less power & cooling required

Lower maintenance costs due to higher redundancy

TCO reductions of 50-70%

Self-healing & self-migrating



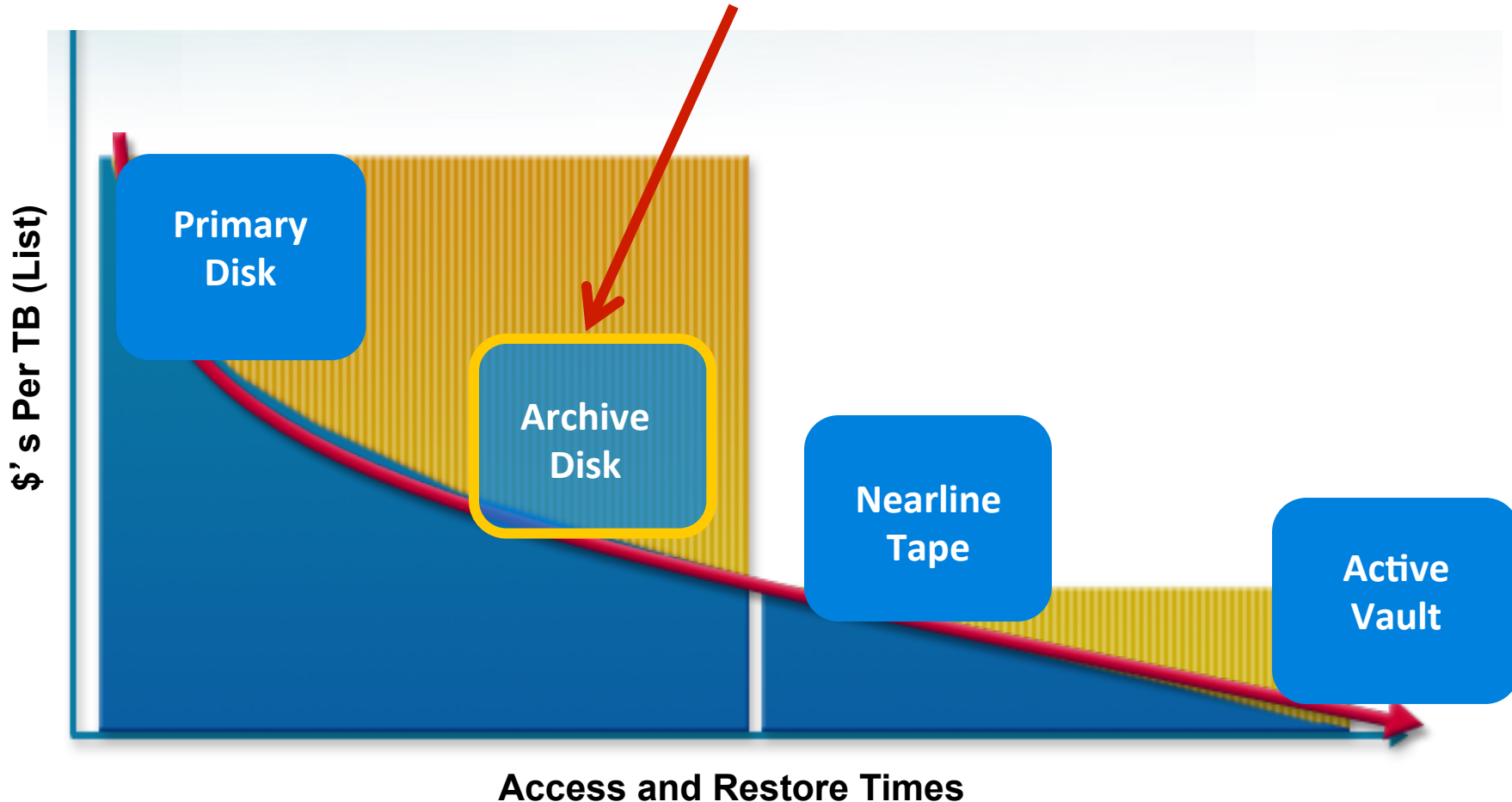
Self-healing: Fifteen 9's of durability ensure data is never lost (better than RAID)

Self-migrating: Innovative algorithms simplify upgrades to new storage technologies

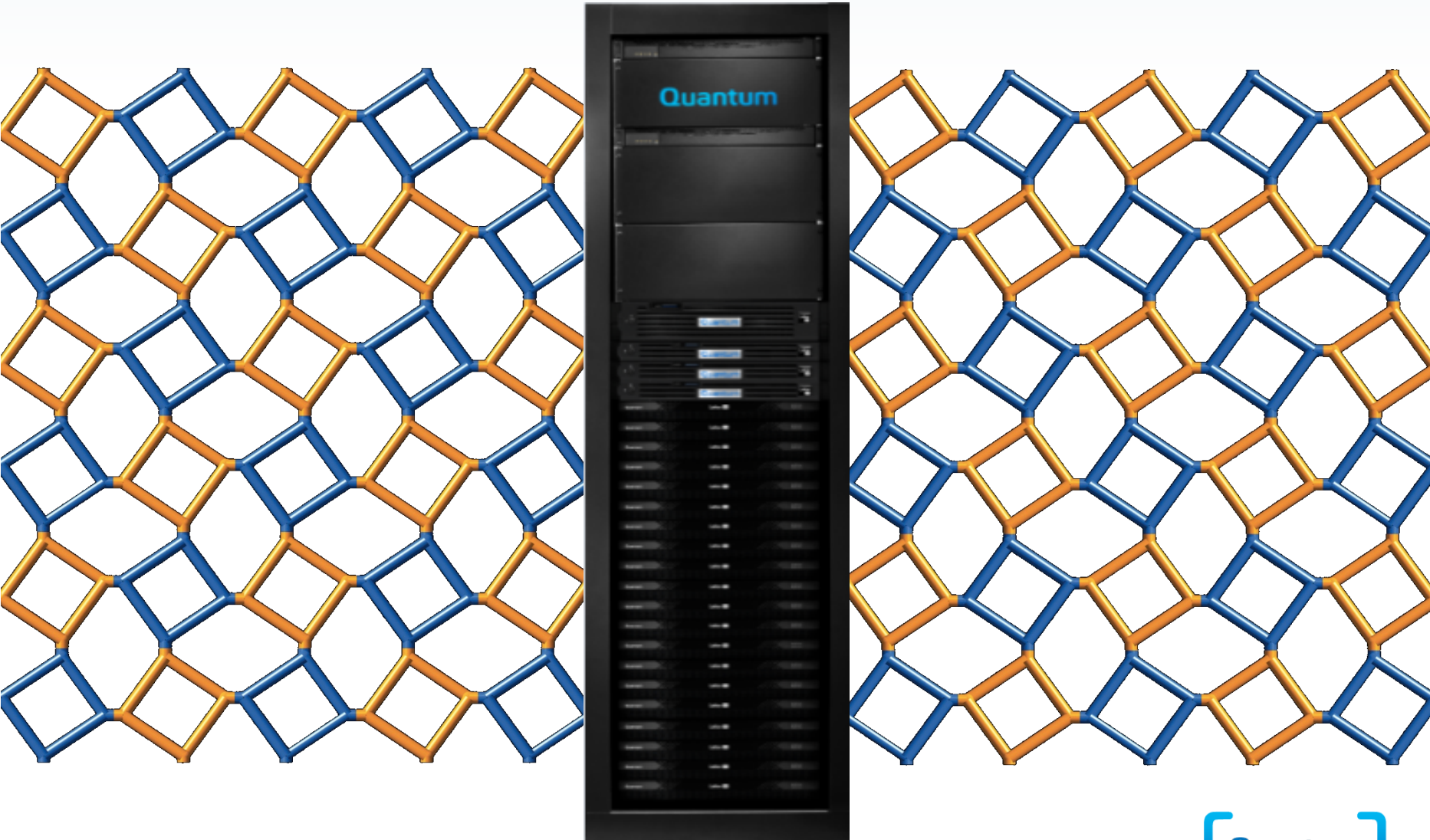


Disk-Based Archives – Where they Fit

*More demand for **predictable restore times** of disk archives.
But with **reliability** and **scalability** at a low price*

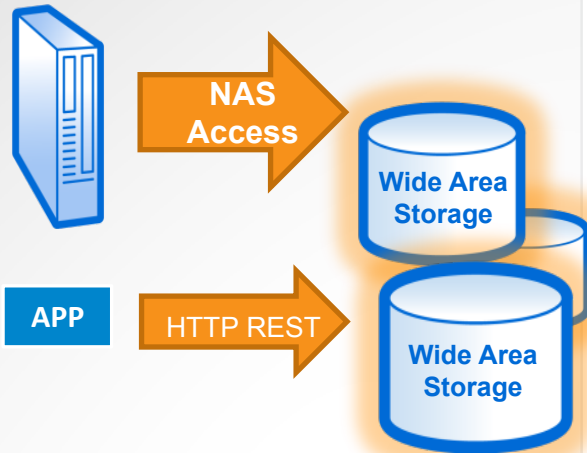


Introducing Quantum Lattus Wide Area Storage



Quantum Lattus: Product Roadmap

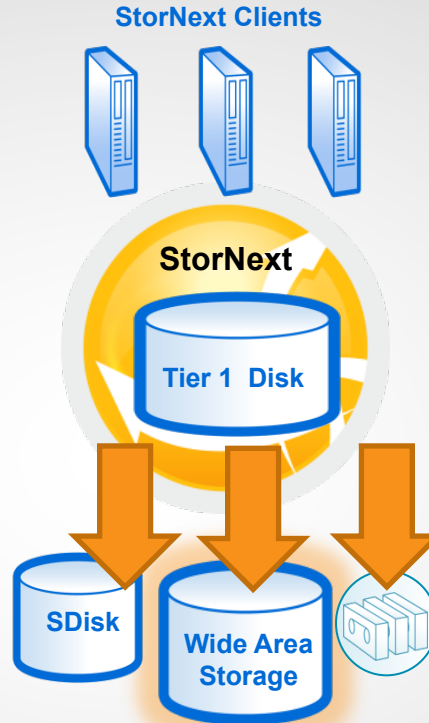
NAS Access



Lattus-X

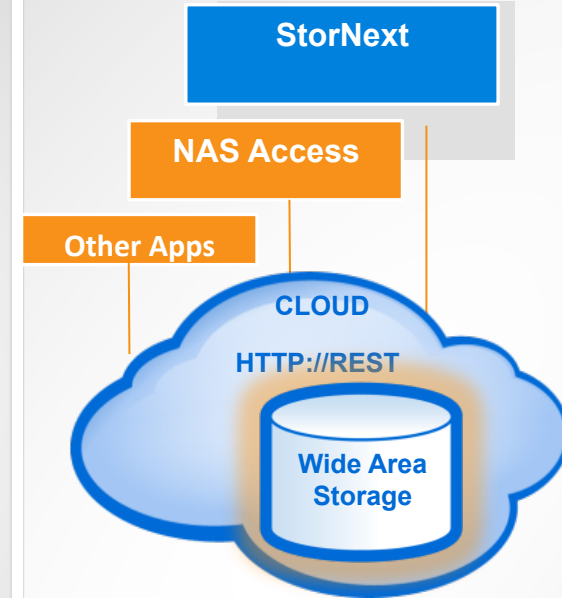
December 2012

StorNext Managed



Lattus-M

Cloud Archive



TBD

Lattus-X — NAS Access (December 2012)



Flexible Access to Durable Wide Area Storage

- Multi-petabyte green **ARCHIVE**
- CIFS/NFS access via A10
- http REST for apps
- Fast ingest & retrieves
- Low latency
- In memory cache for fast writes
- Limitless scalability per system
 - 400m files per access node
- Archives start at ½ PB

Lattus-M — StorNext Managed (1H 2013)



WIDE AREA STORAGE is next-generation object storage—a perfect fit for StorNext

- StorNext policy-based tiering
- Lower latency than tape
- More efficient than mirrored RAID
- Includes Storage Manager license
- 1 Billion Files (per MDC)
- Archive starts at ½ PB
- Virtually unlimited scalability

Quantum® StorNext®



Wide Area Storage: The Forever Disk Archive

Scalable, durable & cost-effective disk archives for Big Data

- **Scales indefinitely**
 - Scales from 500 TB to 100s of petabytes
 - Data easily dispersed across multiple sites
- **Lower operating & capital costs**
 - Lower maintenance due to high durability
 - Less power & cooling required
- **Self-healing & self-migrating**
 - Fifteen 9's of durability so data is never lost
 - Redistribution algorithms simplify upgrades to new storage technologies



**QUANTUM
WIDE AREA
STORAGE –
USE CASES**

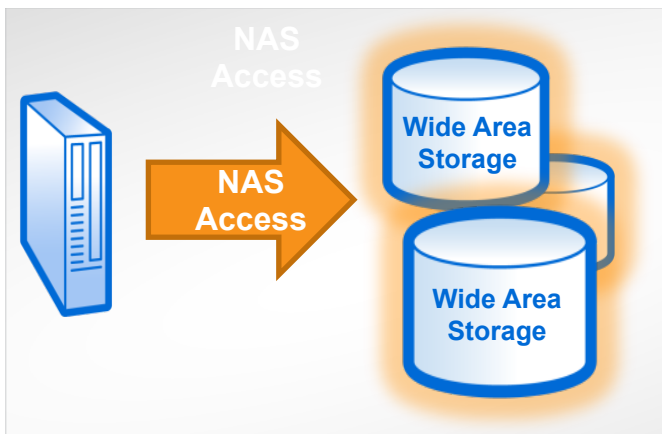
Use Case #1: Affordable, Productive NAS

Global movie producer with masses of NAS clients



Issues:

- Painful/costly data protection
- Growing cost – capital and operating
- Administrative headaches of RAID rebuilds and managing replication



Why Quantum Wide Area Storage?

- Assured data protection
- Measurably lower cost – less storage, lower maintenance, lower power & cooling, lower labor
- Up to fifteen 9s of data availability with no RAID rebuilds; no need for replication

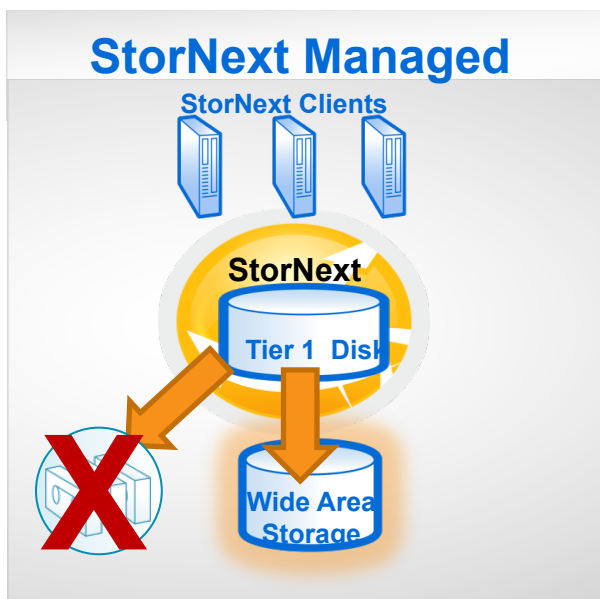
Use Case #2: 100% Policy-Managed Disk

Predictably fast restore times for time-critical mission support



Issues:

- **100% of content must be quickly accessible**
 - *Need nearline solution without tape latency*
- **Data growth = unaffordable storage \$\$\$**
 - *Growth driven by increased data collection*
 - *Must policy-manage tiers of storage for affordability*
- **Video assets need to be stored indefinitely**



Why Quantum Wide Area Storage?

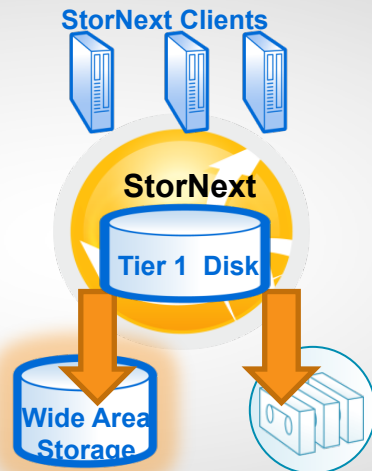
- **100% near line content at affordable cost**
- **Affordable even to move from tape to disk**
 - *capital, operating, power & cooling costs*
- **Data availability and integrity for long-term**
- **Proven StorNext policy-based management**

Use Case #3: Disk Active Archive + Tape Vault

Massive, economical, long-term repositories of geospatial data



StorNext Managed



Issues:

- **Data growth = unaffordable storage \$\$\$**
 - *Growth driven by increased higher resolution formats*
 - *Must policy-manage tiers of storage for affordability*
- **Video assets need to be stored indefinitely**
 - *Slower tape speeds for less used content is acceptable*
- **Digital capture = automatic data protection**
 - *Data must be backed up immediate to tape*

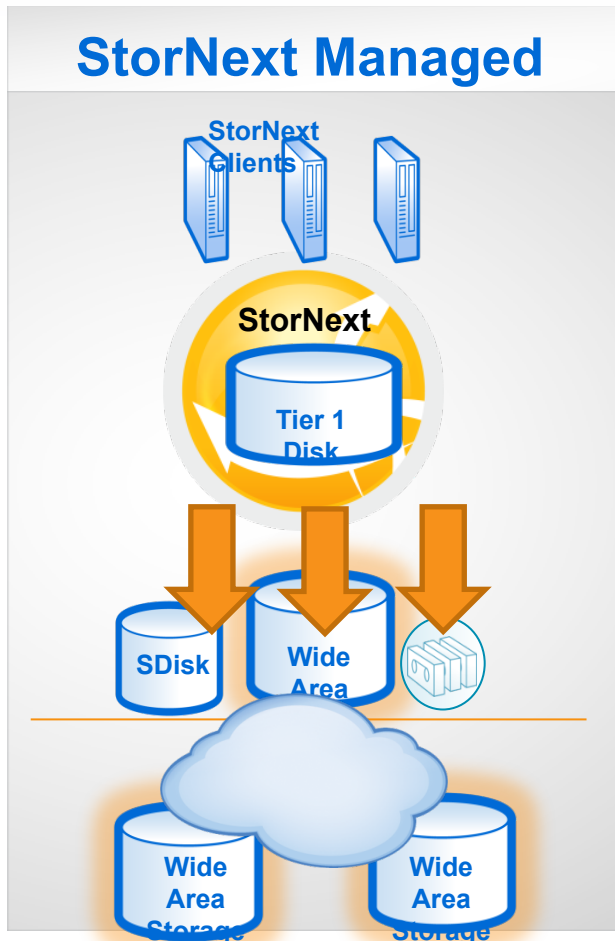
Why Quantum Wide Area Storage?

- **Active archive at affordable cost**
 - *90% Wide Area Storage archive*
 - *10% active file system on disk*
- **Proven StorNext policy-based management**
- **Tape protects from user/application error**
 - *Tape also used for offsite vaulting*



Use Case #4: Multi-site with Disaster Recovery

Global Film Animation and Visual Effects Studio



Issues:

- Replication is expensive, painful to manage
- Data storage \$\$\$\$
- Need assured data integrity – across years of data

Why Quantum Wide Area Storage?

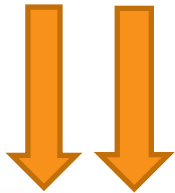
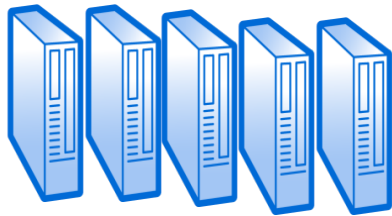
- Automatic multi-site protection without replication
- 100% near line content at affordable cost
- Up to fifteen 9s of data availability-durability
- Managed by SN policy for easy administration



Use Case #5: Shared Multi-Site Storage

Defense contractor as service provider for multiple departments

NAS Access



StorNext Managed

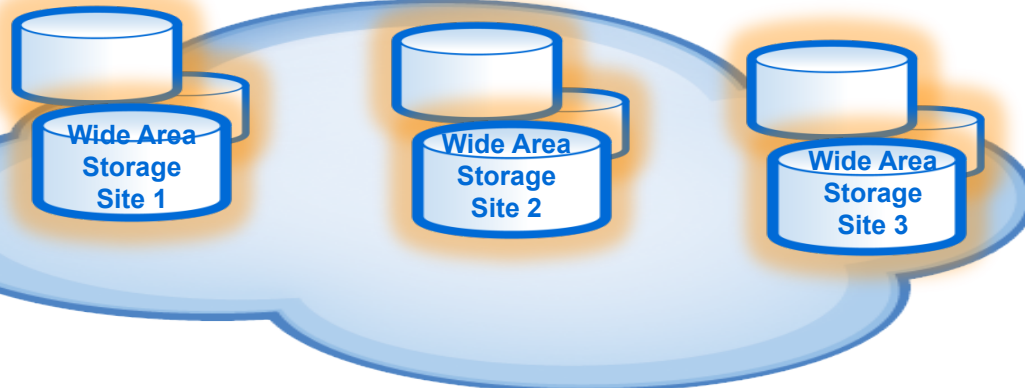
StorNext Clients



StorNext

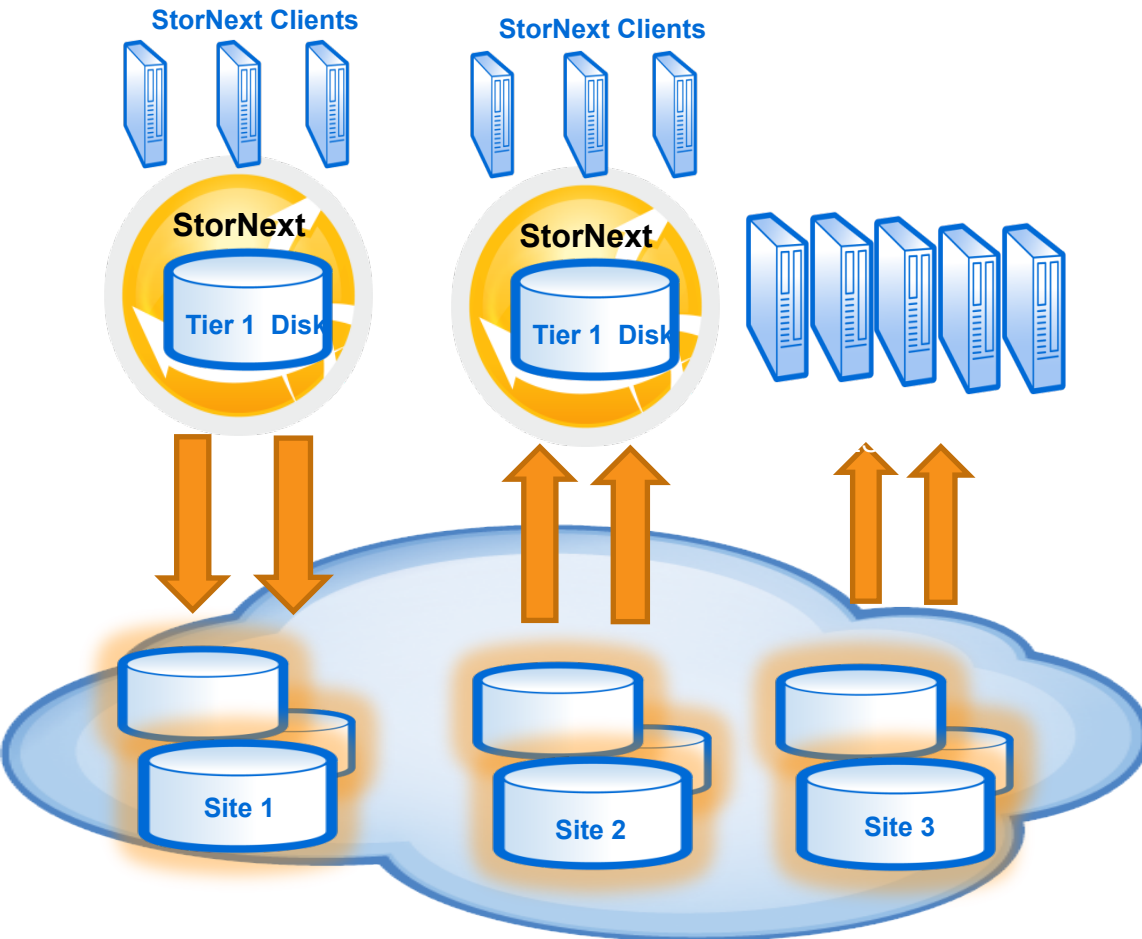


- Combines value of NAS and Policy-Managed Disk
- Shared storage = lowest cost for all multiple sites
- Automatic backup removes need for replication
- Option for NAS, StorNext Managed or private cloud



Use Case #6: Multi-Site/Application Shared Data

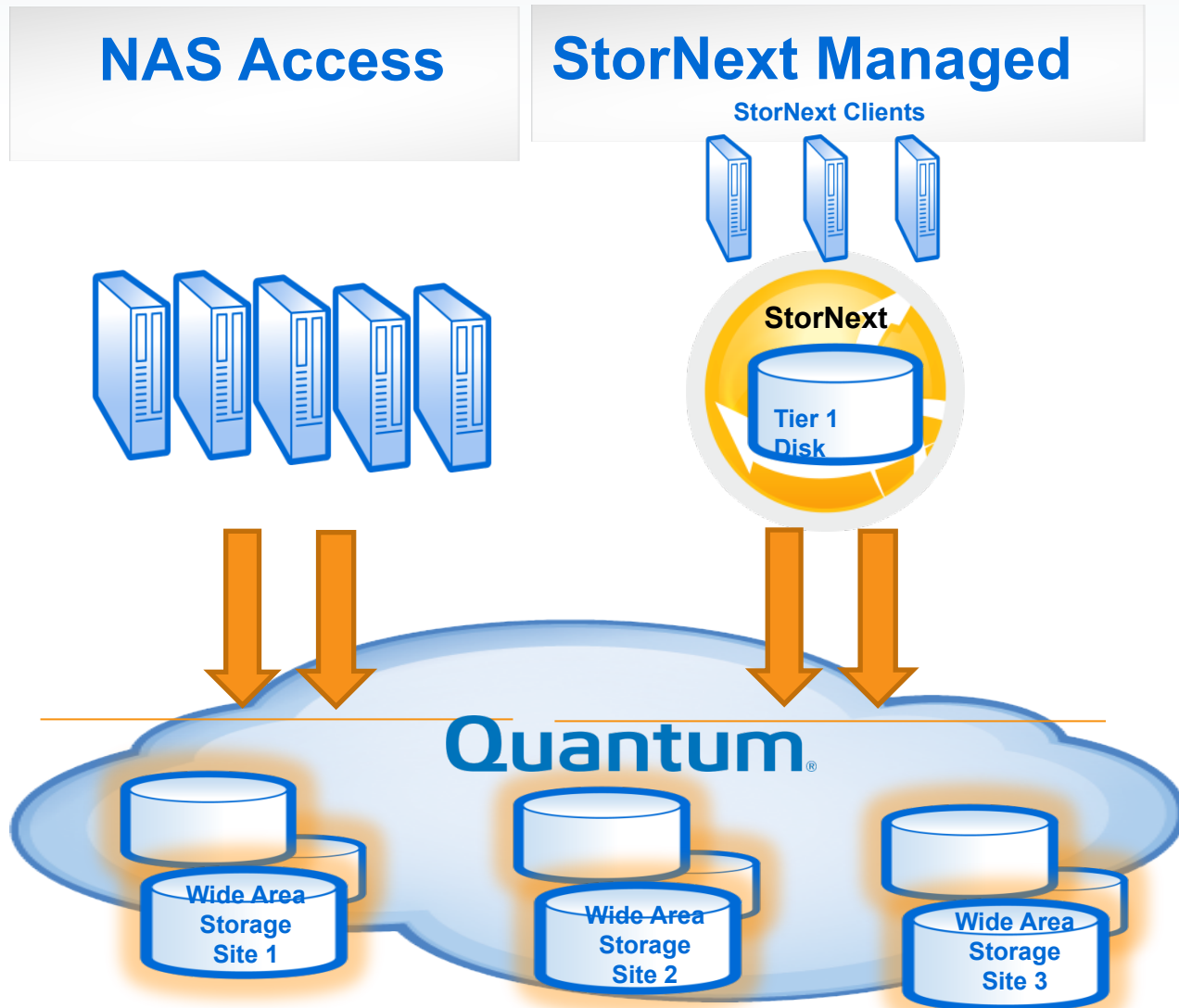
Shared data access across multiple intelligence applications



- Shared data access extends value of shared storage
- Shared data access = applications across multiple sites have read and write access to shared files
- Option for NAS, StorNext Managed or private cloud



Use Case #7: 2nd or 3rd Tier in the Cloud (2013)



- Shared multi-tenant, encrypted storage = lowest cost secure storage
- Automatic disaster copy. No need for replication
- Option for NAS, SN Managed or native Cloud interface



BE CERTAIN